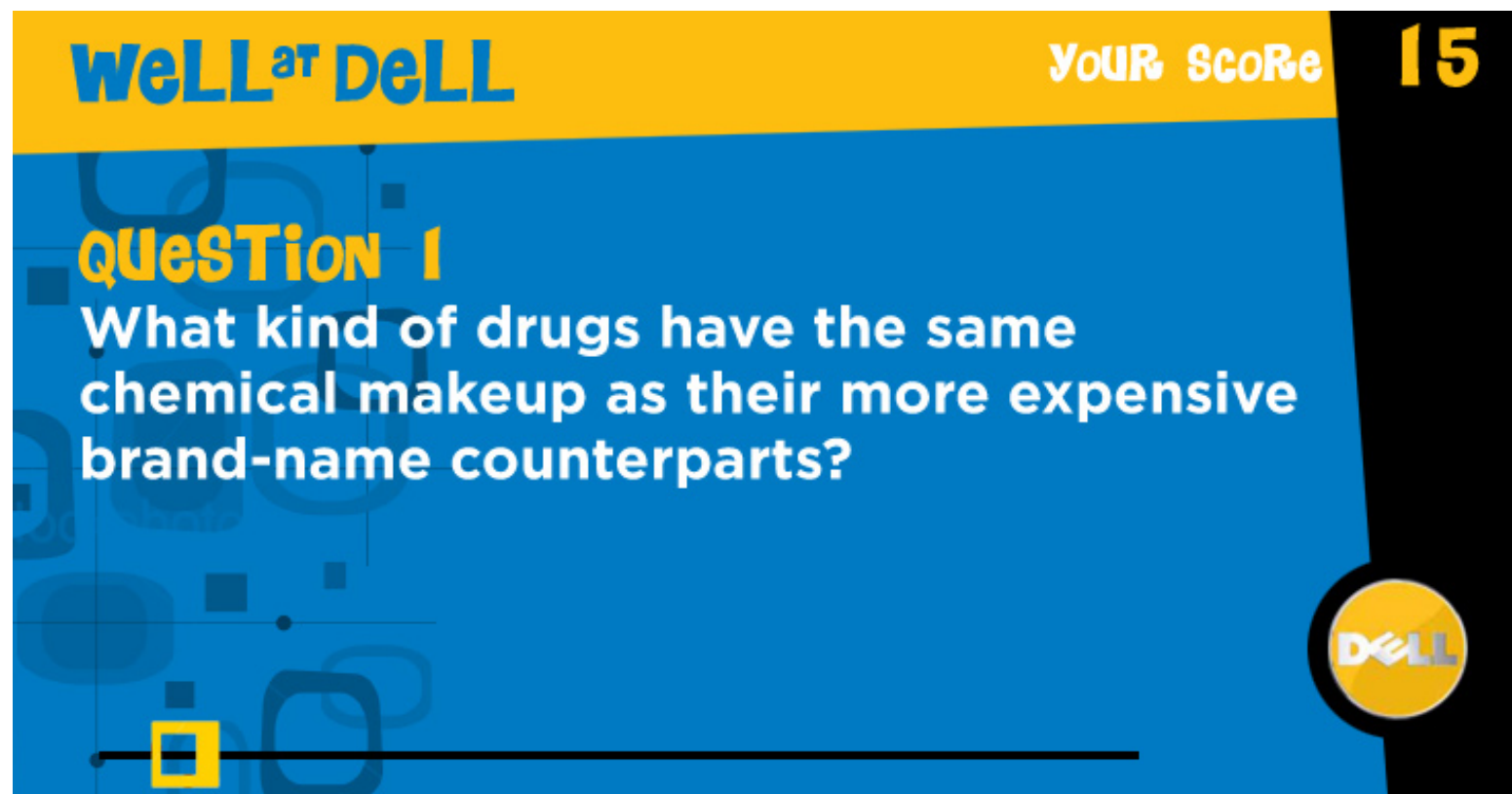




Welcome back everyone. Today's "Well at Dell Challenge" is called "Save Big on Prescription Drugs!"

Let's get started!



Question number 1: What kinds of drugs have the same active ingredients as their more expensive brand-name counterparts? Are they...

- a) Geriatric
- b) Jerry Lewis
- c) Generic?

weLL^{at} DeLL **YOUR SCORE 15**

QUESTION 1 **TIME'S UP**

What kind of drugs have the same chemical makeup as their more expensive brand-name counterparts?




weLL^{at} DeLL **YOUR SCORE 15**


QUESTION 1 **APPLAUSE!**

What kind of drugs have the same chemical makeup as their more expensive brand-name counterparts?

a GERIATRIC

b JERRY LEWIS

c GENERIC



If you said c) Generic, you're on your way to question 2, take 10 points. And you probably know that generics not only have the same ingredients, but they are FDA approved and considered to be just as effective. Even better – they cost less! We'll throw in 5 extra points just for that.

Well^{at} DeLL **Your Score** **15**

QUESTION 1
 What kind of drugs have the same chemical makeup as their more expensive brand-name counterparts?
Questions 2 & 3 follow same visual style as Question 1


Question number 2: What is Zocor? Is it...

- a) Floor cleaner
- b) A rock band
- c) A brand-name drug



It's a brand name drug! 3 points for that. Did you know that there is a generic version of Zocor available that costs less? Yep. There are lots of generics out there that you may not know about so always remember to ask your doctor or pharmacist about generics. Smart choices will save you money!

Well^{at} DeLL **Your Score** **15**

*** IMPORTANT FACT**

Choose wisely between generic or brand-name drugs.

**Equally safe. FDA approved.
 Talk to your doctor or pharmacist.**



Question number 3: What's the next best option when a generic isn't available?

- a) A preferred brand-name drug
- b) A café latte
- c) A nap

That's right. A preferred brand-name drug. These kinds of drugs cost less because they're on "the list". They made the "list" because they are safe and effective value options. Drugs that didn't make the list are called non-preferred brand-name drugs. Most non-preferred drugs are still covered under our plan but they will cost you more.

VISUAL STYLE CONCEPTS

SCRIPT

Bonus question: 10 points if you know another fancy word for Dell's list of preferred brand-name drugs. Did you get it? It's formulary. You're going to want to keep that word around to impress your co-workers.

Now... on to the next category: How much do I pay?

Hey, you need to know that the amount you pay for brand-name drugs is changing. Ouch. Generics stay the same (applause). Let me tell you about something called co-insurance....